

**KEOKUK YACHT CLUB  
MONTHLY AGENDA  
DATE: APRIL 21, 2026**

**DIRECTORS ATTENDING:** Dick Meyers, Jeff Zinnert, Rusty Guymon, Johnathan Hendrickson, Brian Carroll, Dave Grogan, Kathy Dinger and Shawn McDowell

**DIRECTORS ABSENT:** Gary Platz

**FIRST MATES PRESIDENT:** Gail Meyers

**SOCIAL CHAIR:** Leslie Malinski - absent

The meeting was called to order by Commodore Dick Meyers. Jeff Zinnert moved to approve the March 16, 2026, minutes as presented. Dave Grogan seconded the motion. Motion carried.

**GUEST:** Christy Lucido and Linda Mullen

**TRAP:** Reported by Johnathan Hendrickson:

- Sponsor fees and team shooting fees (income) \$3,179.75
  - Target costs – have paid \$2,080 so far, another \$400 to be paid soon
  - Trophy costs - \$545
  - Approximate total profit - \$300
- Had a lot of expenses for the trap machine, paid out of income fees

**FIRST MATES/SOCIAL:** Gail Meyers reported to the Board the following:

- Balance - \$17,553.59
- Derby Day – Will give all ladies roses. Kirk W. helped pay 1<sup>st</sup> and 4<sup>th</sup> prizes. Janet and Paul Anders will run the dice games. April 26<sup>th</sup> scheduled to make hats at the Club. Theresa Sestito and Kirk Westermeyer oversee Derby Day.
- May 1<sup>st</sup> will be Patio Night
- June will have shrimp boil by Zac Fuller at \$25/plate
- June steak fry will feature Rock Steady
- May 3<sup>rd</sup> is Michael's last day. This is on a Sunday, we will bring in an additional bartender. Bring an appetizer/snack to share. Hoping to start at 3 pm or whenever works. Brian Carroll will order cupcakes and cookies. Card shower. Christy to make banner.
- May 6<sup>th</sup> will be Plant Bingo with Jim's Greenhouse.
- July 1<sup>st</sup> we will have a band – 1<sup>st</sup> Mates will cook.
- July 3<sup>rd</sup> is Southside's firework display
- July 25 will be Richie Lee entertainment. 50's dock hop/sock hop – cheeseburgers to be served.
- Poker run discussed

First Mates list of projects at the Club:

1. Second rail on stairs (on opposite side of existing rail) coming down from tracks.
2. Rock for Mary Jo Swallow area.
3. Back gate opener – approximately \$350.
4. Flowers for Club.
5. Ice machine.
6. Front of our building looks bad – mismatched tin.
7. Tent – approximately \$1,500 for top canvas.

Christy Lucido added upcoming events to highlight on Facebook/our website:

- Next Tuesday is Cinco de Mayo – marguerita slushies or flights.
- May 16 is National Mimosa Day – flights and breakfast pizza specials.
- May 25 is National Wine Day – wine slushies.
- June 5 is National Moonshine Day – feature Ol’ Smokies
- June 14 is National Bourbon Day. This is a Sunday, will talk with Kristal.
- June 18 is Go Fishing Day – send in your biggest catch.
- June 19 is National Martini Day.
- Father’s Day is Sunday June 21 – usually the meat raffle is held on this date.

#### **BAR SALES:**

- Gary Platz – Wine pours – keep an eye on.
- Gary Platz – New fountain gun for Coke products to be installed May 6. Final flavors are Coke, Diet Coke, Coke Zero, Sprite, Water, Carbonated water (club), Tonic, Sprite Zero, Lemonade and Cranberry. We can change these as sales dictate. Gary has also ordered a case each of Monster and Zero Sugar Monster. They will be our supplier for this for now. Gets us the best pricing.
- Per Jeff Zinnert, Steve Austin has been working on cleaning up where the Pepsi machines were located under the bar. We need to rework the area for the ice bin.
- Gary Platz – Thanks to everyone that stepped up to fill in. Theresa is still looking to hire at least one more. Susie Whitaker was hired April 19. We’re down to two weeks before Michael leaves. He has volunteered to help with ordering but I’m sure he’ll be overwhelmed getting his new business off the ground.
- Rusty Guymon – Save bottles for return at the bar. Shawn Fuller says we are losing money throwing these bottles away.
- Rusty Guymon – Make sure to train new bartenders to card.
- Bar income is up 17% from last year. Net income year to year is over 200%. Millie Larson has been hired, along with one more bartender.
- The Celebration of Life was a good event – thank you to Dave Grogan and Rusty Guymon.
- Kathy Dinger will work May 2 from 10 am – 2 pm.
- On May 5<sup>th</sup> Kathy Dinger, Johnathan Hendrickson and Shawn McDowell will work 5:30 – close.
- Brian Carroll asked if we should increase the price of pizzas? Kathy D. will check prices.
- Kohls orders have to be over \$650/order to be delivered.
- Jeff Zinnert has ordered two new pizza ovens.

- Change needs adjusted on money bags.
- Suggested to move the slushie machine to the corner.

**BUILDING & GROUNDS:** Jeff /Rusty/Johnathan reported on the following:

- Rusty Guymon – Power washing is completed on the docks. Need to stain – asking slip owners to help purchase stain and apply. Currently 40% off stain at Sherwin Williams. There are 200-400 feet of dock to be stained.
- Rusty Guymon – Info on roof sign repair cost. He contacted Outlaw Tees – a full sheet if \$950 including graphics.
- Rusty Guymon – Gas grill grate replacement cost - \$325@. To replace all 7 burners – priced \$1,000 for stainless steel.
- Jeff Zinnert – will order back gate opener.
- Jeff Z. – checking on ice merchandiser.
- Jeff Z. – suggested moving clean up day to the Fall time.
- Jeff Z. – the tent is up but shows wear. Need to replace the top.
- Kathy Dinger motioned to replace the broken half of the sign pending design. Rusty Guymon second the motion, motion carried.
- Jeff Z. will contact Pam Broomhall regarding the flood plan.
- Jeff Z. will contact the Alliant contractor he’s been working with to reduce energy consumption.
- Johnathan H. said we need to replace blocks on the courtesy dock.

**BOAT STORAGE:** Jeff /Johnathan reported the following to the Board:

- Jeff Z. - The front lift is fixed. Thank you to Rusty Guymon and Justin Johnson. The lift is going up and down, but the aerator is hitting something in the same spot, 3 ½ foot down.
- Jeff Z. – working on summer configuration in the boat houses.
- Jeff Z. – will hold off placing buoys until the high water comes through.
- Jeff Z. – suggested eliminating winter storage rates just for outside slip renters – this will be discussed at next month’s meeting.
- Jeff Z. – letter will be sent to Chris Long regarding options for his slip. Need to reply by April 18, 2026.
- Jeff Z. – Troy Sedore needs to respond to letter sent to him by end of month.

**KITCHEN/COOKS:**

1. Gas line is undersized.
2. Jeff Z. – Fire Department inspection will take place tomorrow morning.
3. Jeff Z. – Water line had broke out in the back of the Club.

**GAS PUMP:** Rusty Guymon reported the following:

- Gas is \$.70 cents over cost – flat rate above what we are paying. Members get a 6% discount for paying in cash. Cost at the pump is approximately \$4/gallon.

**FINANCIALS:**

<b>Financial Summary</b>	
<b>March 2026</b>	
<b>Metric</b>	
Total Income	45,970
Dues Income	1,332
Boating Activities	11,355
Total Cost of Goods Sold	9,647
Gross Profit	36,323
Total Expense	27,890
Net Ordinary Income	8,433
Total Checking/Savings (Balance) at end of Month (March 31, 2026)	\$23,531.28
Payroll Expense	4,982
Bands and Entertainment	850
Insurance	2,090
Property Tax	10,802
Licenses & Permits	0
Miscellaneous Expense	0
Supplies	609
Repairs and Maintenance	519
Utilities	2,802
<b>TOTAL YEAR</b>	
Total Income	111,569
Dues Income	3,435
Boating Activities	32,308
Cost of Goods Sold	22,964
Gross Profit	88,605
Total Expense	59,093
Bank & Credit Card Fees	1,221
Utilities	7,118
Insurance	9,561
Payroll Expense	14,856
Contract Labor	649
<b>Net Ordinary Income</b>	<b>29,511</b>
Checking Balance <u>PRIOR</u> to Monthly Meeting (as of 3/13/26)	\$14,555.83
<b>Harbor Health Fund</b>	<b>7,747.40</b>
Loan Balance <u>PRIOR</u> to Monthly Meeting	5,188.91
Paid This Month to Connection Bank – principle – paid 3/4/26	1,025.98
Additional principal paid	0
First Mates Total Cash Register Receipts	\$1,856
- Band Expense	425
+ Other Income	200
- Other Expenses	0
First Mates Payout	\$1,631

1. Kathy Dinger – Budget approval – Rusty Guymon motioned to accept budget as presented, Dave Grogan seconded the motion, motion carried. This is a good goal to hit.
2. Kathy D. will review our Income Tax Return provided by Haley and sign if all is ok.
3. Kathy D. presented two ‘Event Summaries’ for events held recently at the Club (Friday Fish Fry and Wings & Bingo night). Nice breakdown of cost/event details/revenue.
4. Repaid \$2,500 to our Harbor Health account.
5. Increased beer sales.

#### **CLUB JANITORIAL:**

1. Sara K. – Steve Austin will be off next weekend – April 25 and 26. Does he have any vacation pay available? Yes – he will be paid 10 hours per quarter in 2026.
2. Steve Austin has finished waxing the floor. Looks good.

#### **INSURANCE:** Rusty Guymon reported the following:

- Rusty Guymon – insurance info update. Stacy at Ramsey Financial saved us \$3,000 compared to what we are paying now and includes dock insurance. Coverage on the building went from \$1.5 million to \$2.5 million coverage. Coverage with Ramsey includes liquor liability, storage tank and D&O coverage also.

#### **OLD BUSINESS:**

- Rusty Guymon – Video Gaming – he will reach out to the owner of gaming machines.
- Jeff Zinnert explained the contradiction in the By Laws in section XIV regarding having a special meeting/voting period and amendment changes. He will send an email to the Board with the details.
- Jeff Zinnert asked the question about raising bar prices for events – how to determine when it is a large event.

#### **NEW BUSINESS:**

- Kathy Dinger - Baby changing table in women’s bathroom cost is around \$110.
- Dave Grogan – Smoking in outside bathrooms brought up at annual meeting. We need to move the smokers tables from right outside the front door. Couldn’t find any law or code as to how far smokers have to be. The City of Keokuk does not have a code either. Need to get no smoking signs put up in outside restrooms and main entrance and back door.
- Jeff Zinnert and Dick Meyers thanked Gary Platz for his years of service on the Finance Committee and all he has done.
- Jeff Zinnert thanked Dick Meyers for his years of service to KYC.

**NEW MEMBERS:** Brian Carroll made the motion to approve the following applicants as new members, Jeff Zinnert second the motion, motion carried:

Matt & Beth Mohrfeld; Tate O'Shea; Matt Vigen and Michael Walton & Jason Novak  
Walton

**ADJOURN:** Jeff Zinnert made the motion to adjourn the meeting. Johnathan Hendrickson  
seconded the motion. Motion carried.

Meeting adjourned.

Respectfully submitted,  
Sara Kugler  
Secretary  
KYC, Inc.