

KEOKUK YACHT CLUB
MONTHLY BOARD MEETING
DATE: July 15, 2025

DIRECTORS ATTENDING: Dick Meyers, Gary Platz, Jeff Zinnert, Rusty Guymon, Brian Carroll, Dave Grogan (via phone) and Kathy Dinger

DIRECTORS ABSENT: Johnathan Hendrickson

FIRST MATES PRESIDENT: Gail Meyers

SOCIAL CHAIR: Leslie Malinski - absent

The meeting was called to order by Commodore Dick Meyers. Jeff Zinnert moved to approve the June 17, 2025; minutes as presented. Rusty Guymon seconded the motion. Motion approved.

TRAP:

FIRST MATES: Gail Meyers reported to the Board the following:

- Balance as of today is \$15,452.51
- Anniversary party was a huge success. Honored Kay Arthur and Gary Krenmeyer. Spent \$2,000 on food. We had \$250 in postage donations, so invitation expense was small.
- Poker run – the Montrose stop was not easy for the boaters. Next year consider another location for a stop. Profit of \$3,290 with 187 players/32 boats. Made \$1,100 on basket. The 50/50 in the amount of \$200 was donated back to the First Mates.
- Steak fry was great in July.
- Have sold 110 anniversary shirts to date.
- Leslie Malinski was on ‘She Rock’ promoting the Club – good advertisement.
- Having Richie Lee after the Lake Cooper poker run on the 26th. This band should draw a good crowd – question was asked if members should dress ‘50’s style?
- The upcoming August steak fry the Meyers will be out of town at grandson’s wedding – Hendrickson’s are heading this event.

SOCIAL: Gail Meyers discussed the following with the Board:

- The Abate poker run is coming up this Saturday, July 20. Need to give Gail a \$75 membership gift certificate for a gift. Parking for motorcycles, will tape area off at 9 am. Bikes will be here mainly from 3:30 – 4:30 pm. The ride originates in Ft. Madison. Jeff Z. and Gary P. will help tape off. Dave G. can borrow orange cones from the school.
- Christy Lucido has a link to post pictures on our website.
- Will have a food truck in August.
- Southern Rail Band that will be at the steak fry in September suggested we charge a cover charge as they have a following of 50-60 people, but their fee is only \$900. This suggestion was voted down as we have a \$2,000 set limit for charging cover.

- Gail asked if we could skip the November steak fry this year and have dueling pianos on that date. The fee would be \$1,800 – should be a big draw.
- Leslie has sent an email to the Southside regarding participating in the Fall Olympics but hasn't heard back yet. We could serve breakfast.
- Non-members signing up for steak fries. This subject will be discussed in the new year.

BAR SALES: Gary reported the following in bar sales:

- At the Commodore's discretion, Dick Meyers is removing Dave Grogan and Kathy Dinger from the Bar Committee.
- Gary Platz reported that last month beer sales were off slightly resulting in \$2,400 less sales. Liquor sales were up \$500. Wine was steady, soda sales were down some. Liquor purchases were up, mainly due to large parties and an extra delivery. Liquor and slushy sales are very profitable. All in all bar is holding its own, we had a good June even though beer sales are down 16% YTD.

BUILDING & GROUNDS: Jeff /Rusty reported on the following:

- Floatation device is ready for pickup.
- The upriver boat lift cable broke Thursday morning. New cable has been installed with Newberry's help. We need to order more replacement cable, approximately \$275 per Jeff.
- The outside ice chest has an outlet that keeps kicking out. Jeff blew out and washed the coils, then gave the chest some shade. Jeff Z. and Rusty G. are working on the ice chest.
- The gas tank was inspected – need new sticker for both side of the tank noting 87 octane. The new hose is here. Need to replace the nozzle – will ask Johnathan H. to help.
- New solar lights have been added to the handrails of the Gas and Courtesy docks.
- Cat 6 cabling has been installed between the switch above the bar and the board room. Needs to be tested and put into service.

BOAT STORAGE: Jeff /Sara reported the following to the Board:

- Regarding Jason Dunagan's boat/slip – there is an online form to fill out for small claims – would cost \$78 to place a judgement on his boat, the sheriff would serve the papers, this is through Iowa small claims.
- Sara reported that Strick, Clausen and Mattingly are in arrears with boat storage paymts.
- Alex Meek's boat has been moved to the front boat house.
- Troy Baird bought Tom Mullens (Brandy Stoll's) sea doo. Troy Baird and Tim O'Shea each agreed to rent open boat house slips.
- The sea doo shed is full – eight slips rented.

KITCHEN/COOKS:

- Cathy Platz cleaned the kitchen again last week. Brian Carroll asked if we could do something for her. She threw away old utensils. There are 'oodles' of forks & knives.
- The dishwasher runs fine, but there are issues with running it. Will make labels to note directions.

- The potholders need replaced.
- The counter tops are not done yet as Russell James has been busy for the past three weeks.
- Dick Meyers received the book today for taking the health license test.
- New cooler can't be installed as the wall isn't finished yet. We will be dinged by the health department if we can't get finished up. Will schedule the move for next week.

GAS PUMP: Rusty Guymon reported the following:

- Just a note – 1800 max gallons
- Fuel prices have remained steady at around \$3.75/gal. We sold 1,100 gallons of gas over the 4th of July weekend.
- Also 399 gallons of gas were sold last week.

FINANCIALS:

- Kathy Dinger prepared an Event Summary for the 6/29/25 Shrimp Boil. Nice breakdown of expenditures, income, sales but need a breakdown from Meyers on cost of specific items (i.e. shrimp, beans, rice corn, potatoes, cornbread mix, etc.) She can prepare this breakdown for all events in the future.

Financial Summary	
June, 2025	
Metric	
Total Income	44,942
Dues Income	7,074
Boating Activities	1,432
Total Cost of Goods Sold	10,455
Gross Profit	34,487
Total Expense	16,813
Net Ordinary Income	17,674
Total Checking/Savings (Balance) at end of Month (April 30, 2025)	\$51,475.33
Payroll Expense	6,848
Bands and Entertainment	1,950
Insurance	0
Property Tax	0
Licenses & Permits	1,205
Miscellaneous Expense	190
Supplies	1,533
Repairs and Maintenance	405
Utilities	0
TOTAL YEAR	
Total Income	200,948
Dues Income	43,125
Boating Activities	35,467
Cost of Goods Sold	46,293

Gross Profit	154,654
Total Expense	133,963
Bank & Credit Card Fees	2,907
Utilities	13,404
Insurance	21,209
Payroll Expense	35,204
Contract Labor	929
Net Ordinary Income	20,692
Checking Balance <u>PRIOR</u> to Monthly Meeting (as of 6/16/25)	44,840
Harbor Health Fund	17,734.68
Loan Balance <u>PRIOR</u> to Monthly Meeting	15,824.42
Paid This Month to Connection Bank – principle – paid 07/07/25	1,025.98
Additional principal paid 7/10/25	1,500.00
First Mates Total Cash Register Receipts	\$5,545.51
- Band Expense	400.00
+ Other Income	0
- Other Expenses	0
First Mates Payout	5,145.51

CLUB JANITORIAL: Dick Meyers reported the following:

- Per Jeff Z., Steve Austin has been cleaning the walk-in cooler. Some door panels are loose. Jeff has adhesive to repair.

INSURANCE: Rusty Guymon reported the following:

- Rusty G. will call around regarding dock insurance.

OLD BUSINESS:

- Changes were approved to the discipline policy as voted last month.
- Transferred profit of \$2,181 from sale of Donnie Oliver's boat into the Harbor Health fund on 7/14/25.

NEW BUSINESS:

- Coat and restripe the parking lot. Josh Matticks will be approached.

Guests: Jack Donahue, Robin Briscoe and Tammi Kircher were guests at the July meeting.

Noted suggestions:

- Robin asked if local wines could be served (i.e. Baxters, Lake Hill)
- Jack wants to support Michael Walton's hours. The Board should approve new bartenders.
- Tammi thanked the Board for their work. Disagreed with the decision not to charge cover if a band requests it. Membership is paid here, this is a member's club, no perks should be given to non-members. In regard to the bar situation, frustration that a Board member was bad mouthing the club, this is unprofessional. If Michael is the Senior Bartender/Bar Manager, there needs to be a job description. He is a 20+ year employee, this needs to be thought through. The Board needs to know what the bartenders are making in tips.

NEW MEMBERS:

Motion to approve new members was made by Gary Platz. Jeff Zinnert seconded the motion - motion carried.

Dick & Jodi Burling; Ryan P. Cockran; Seth Cockran; Brandon Crane & Tina Whitney; Dan & Cheryl Gibson; Michael Hicks; Kayla Larson; Danny Lee Lasswell; Terry & Cindy Mertens; Adam Robinson; CORPORATE Membership: Roquette America, Inc.

ADJOURN:

Motion to adjourn was made by Gary Platz, Rusty Guymon second the motion – motion carried. Meeting adjourned.

Respectfully submitted,

Sara Kugler
KYC Secretary